



Fleury, Comery LLP  
Barristers & Solicitors

### WHAT IS 'QUALITY' IN LEGAL SERVICE?

Most people know what is and what is not good quality for their own service or supply. When we say that Fleury, Comery provides "downtown quality at suburban rates" what do we have in mind?

#### EXPERIENCE ('BREADTH')

We are a full service law firm. When you bring a legal problem or matter to us, you will receive the benefit of significantly more experience than most law firms. When problems and issues arise, we do not hesitate to consult with each other to obtain different perspectives. At our firm you have the benefit of a significant number of years of experience in the practice of law.

#### RESEARCH ('DEPTH')

Fleury, Comery has an exceptional law library for its size. We also have modern computer legal research facilities. For an issue that requires detailed research we have the capability to provide authoritative and detailed opinions.

#### PERSONAL SERVICE

We maintain a very high degree of personal lawyer-client contact. Our clients prefer this and we find it results in more effective service. Sometimes our clients will mention in casual conversation some very pertinent facts which could easily have been missed without the personal contact. Our firm deliberately does not have voice mail: when you call to speak to one of our lawyers who may be unavailable at the moment, you can be sure that the message is received at the next available opportunity.

#### CARE

Quality legal service involves taking a genuine interest in our clients and their best interests. We do not leave loose ends when we close a file. We worry about all aspects of our client's case. We see our clients as friends and neighbours.

#### COMMUNICATION

We take the extra time and expense to make sure our clients are aware of the status of their matter and understand what we are doing or propose to do for them. This may involve extra personal meetings, and includes our policy of copying to our clients all important correspondence relating to their file.

#### SUBURBAN RATES?

Lawyer fees are based on a number of factors, but the most important factors are the experience of the lawyer and time spent. The hourly rate for our service varies from \$250 to \$375, depending on the lawyer, the kind of file, and the activity. Our final bill will be adjusted based on the amount involved, the complexity of the proceeding, the importance of the issues and the result achieved. Comparable downtown rates considerably exceed these rates.

#### QUALITY SERVICE MEANS SATISFIED CLIENTS

A good test of quality in legal service is client satisfaction. By taking the extra steps we find that our clients regularly express their satisfaction with our service. Further, we receive a significant number of referrals from other local lawyers of difficult matters that they cannot accommodate in their office.

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